

# **Experimental Evaluation of the Effectiveness of Tide Pods versus Liquid Tide Detergent**

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## **I. Introduction**

There have been a number of recent television and online advertisements about a new Tide product, Tide Pods. It has been marketed as a superior and more efficient product, however, it is sold for a higher price. Tide sells 50 ounces of its original scented detergent, or 32 loads, for \$6.89 and a pack of 16 Tide Pods for \$6.29. This makes Tide pods almost twice the price as liquid Tide detergent. Is this price just a façade or are Tide Pods really worth the money? With this experiment, consumers will hopefully be able to make an educated decision when shopping for household detergent.

## II. Statistical Question

### First Test ( $\mu_1 - \mu_2$ )

Is there a difference between one Tide Pod and an equivalent amount of Tide detergent (24mL) in the effectiveness of removing stains?

Hypothesis:

Definitions:

$$H_0 : \mu_1 - \mu_2 = 0$$

$\mu_1$  = the mean numerical intensity of using one Tide Pod as a treatment

$$H_a : \mu_1 - \mu_2 \neq 0$$

$\mu_2$  = the mean numerical intensity of using an equivalent amount of Tide detergent, 24 mL, as reported by Tide<sup>1</sup>

### Second Test ( $\mu_3 - \mu_4$ )

Is there a difference between two Tide Pods and two equivalent amounts of Tide detergent (48mL) in the effectiveness of removing stains?

Hypothesis:

Definitions:

$$H_0 : \mu_3 - \mu_4 = 0$$

$\mu_3$  = the mean numerical intensity of using two Tide Pods as a treatment

$$H_a : \mu_3 - \mu_4 \neq 0$$

$\mu_4$  = the mean numerical intensity of using two equivalent amounts of Tide detergent, 48 mL, as reported by Tide<sup>2</sup>

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<sup>1</sup> "Compaction | Sustainability - Tide." <https://tide.com/en-us/about-tide/sustainability/compaction>.

<sup>2</sup> "Compaction | Sustainability - Tide." <https://tide.com/en-us/about-tide/sustainability/compaction>.

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### Third Test ( $\mu_1 - \mu_4$ )

Is there a difference between one Tide Pod and two equivalent amounts of Tide detergent (48mL) in the effectiveness of removing stains?

Hypothesis:

Definitions:

$$H_0 : \mu_1 - \mu_4 = 0$$

$$H_a : \mu_1 - \mu_4 \neq 0$$

$\mu_1$  = the mean numerical intensity of using one Tide Pod as a treatment

$\mu_4$  = the mean numerical intensity of using two equivalent amounts of Tide detergent, 48 mL, as reported by Tide<sup>3</sup>

### Fourth Test ( $\mu_2 - \mu_3$ )

Is there a difference between two Tide Pods and an equivalent amount of liquid Tide detergent (24mL) in the effectiveness of removing stains?

Hypothesis:

Definitions:

$$H_0 : \mu_2 - \mu_3 = 0$$

$$H_a : \mu_2 - \mu_3 \neq 0$$

$\mu_2$  = the mean numerical intensity of using an equivalent amount of Tide detergent, 24 mL, as reported by Tide<sup>4</sup>

$\mu_3$  = the mean numerical intensity of using two Tide Pods as a treatment

A significance level of  $\alpha = 0.05$  was used for all four tests in this experiment

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<sup>3</sup> "Compaction | Sustainability - Tide." <https://tide.com/en-us/about-tide/sustainability/compaction>.

<sup>4</sup> "Compaction | Sustainability - Tide." <https://tide.com/en-us/about-tide/sustainability/compaction>.

### III. Data Collection

The purpose of this experiment was to investigate and experimentally determine if there is a difference in the effectiveness of regular Tide detergent and Tide Pods. There were four treatment groups of 30 squares of fabric: one group washed with one Tide Pod, one group washed with an equivalent amount of Tide detergent (24 mL), one group washed with two Tide Pods, and one group washed with double the amount of regular Tide (48 mL).

Our samples were 120 equally sized squares of fabric, obtained by cutting three identical t-shirts cut into 120 pieces of 5 inches by 5 inches. They were then laid out on saran wrap on the floor of a room of constant lighting and temperature. The saran wrap was used to ensure that stainer would be absorbed by only the shirts. The squares were dyed with the same amount of tea (1 teaspoon) in the same area on the fabric and left to dry for an hour before being washed with the treatment. Figure 1 demonstrates how the fabric was laid out on the floor, and the equal amounts of dye used.



Figure 1. The fabric laying out and drying on the floor.

To randomly assign the first treatment, we assigned each piece a number from 1-120, wrote the numbers 1-120 down on separate, equally sized pieces of paper, and randomly chose 30 slips of paper without replacement from a hat. The corresponding 30 pieces of fabric to these first 30 numbers picked was assigned to be washed with one Tide Pod, the next 30 picked was

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assigned to be washed with 24 mL of Tide detergent, the next 30 was assigned to be washed with two Tide Pods, and the last 30 was assigned to be washed with 48 mL of Tide detergent.

For the 24 mL of Tide detergent treatment, we used the “Quick Wash” feature on the washing machine and washed the chosen 30 pieces of fabric with 2 large white towels for 30 minutes. After the cycle was finished, we took pictures of the stains on the 30 pieces of fabric from that treatment. We made sure that the lighting was consistent and used the same camera for all of the pictures. In order to convert the images into numerical values, we used a program called ImageJ. This program converted the image into grayscale and measured the integrated density of the stain. A lighter stain had a larger integrated density value and a darker stain had a darker integrated density value. The values from each of the stains were recorded in a spreadsheet. This process was repeated for the three other treatments. ImageJ and the data analysis features are displayed in Figure 2. Table 1 demonstrates the raw data collected through this experiment, with the corresponding treatments. The numerical intensity values of each of the pieces of fabric were used to demonstrate the effectiveness of the Tide Pods and regular Tide detergent at removing stains.

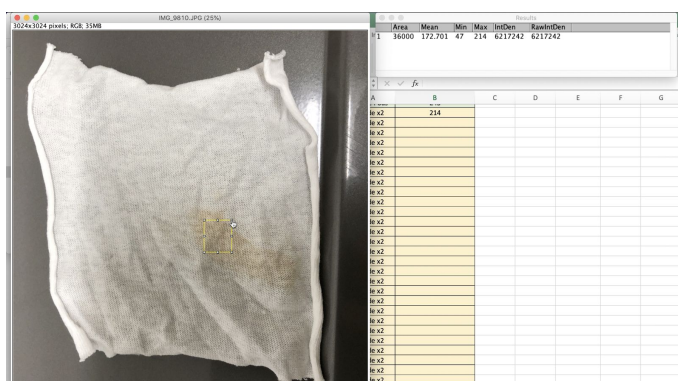


Figure 2. A snapshot of how ImageJ was

used to measure the intensity of the stain after washing.

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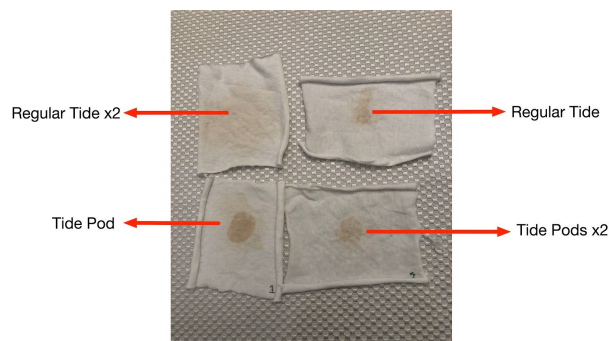
Treatment	Numerical Intensity (High = Greater Stain)	Tide Pods		Tide Pods x2	
Tide	207	Tide Pods	213	Tide Pods x2	220
Tide	214	Tide Pods	216	Tide Pods x2	211
Tide	219	Tide Pods	225	Tide Pods x2	202
Tide	215	Tide Pods	225	Tide Pods x2	190
Tide	201	Tide Pods	221	Tide Pods x2	205
Tide	215	Tide Pods	225	Tide Pods x2	200
Tide	202	Tide Pods	222	Tide Pods x2	190
Tide	220	Tide Pods	223	Tide Pods x2	198
Tide	219	Tide x2	214	Tide Pods x2	211
Tide	210	Tide x2	193	Tide Pods x2	202
Tide	215	Tide x2	199	Tide Pods x2	191
Tide	225	Tide x2	219	Tide Pods x2	209
Tide	217	Tide x2	190	Tide Pods x2	198
Tide	223	Tide x2	189	Tide Pods x2	220
Tide	228	Tide x2	218		
Tide	211	Tide x2	208		
Tide	215	Tide x2	220		
Tide	213	Tide x2	212		
Tide	220	Tide x2	198		
Tide	204	Tide x2	208		
Tide	217	Tide x2	212		
Tide	229	Tide x2	200		
Tide	211	Tide x2	184		
Tide	215	Tide x2	212		
Tide	222	Tide x2	203		
Tide	209	Tide x2	210		
Tide	218	Tide x2	214		
Tide	212	Tide x2	193		
Tide	203	Tide x2	199		
Tide	225	Tide x2	213		
Tide Pods	235	Tide x2	192		
Tide Pods	224	Tide x2	203		
Tide Pods	223	Tide x2	210		
Tide Pods	223	Tide x2	208		
Tide Pods	216	Tide x2	198		
Tide Pods	217	Tide x2	215		
Tide Pods	225	Tide x2	189		
Tide Pods	219	Tide x2	200		
Tide Pods	218	Tide Pods x2	199		
Tide Pods	219	Tide Pods x2	215		
Tide Pods	223	Tide Pods x2	223		
Tide Pods	225	Tide Pods x2	222		
Tide Pods	225	Tide Pods x2	218		
Tide Pods	225	Tide Pods x2	215		
Tide Pods	225	Tide Pods x2	218		
Tide Pods	223	Tide Pods x2	210		
Tide Pods	219	Tide Pods x2	224		
Tide Pods	223	Tide Pods x2	227		
Tide Pods	210	Tide Pods x2	230		
Tide Pods	217	Tide Pods x2	226		
Tide Pods	218	Tide Pods x2	220		
Tide Pods	215	Tide Pods x2	200		

Table 1. The raw data collected in this experiment.

## IV. Data Display

Treatment	n	Mean	SD	min	Q <sub>1</sub>	med	Q <sub>3</sub>	max
Tide	30	215.133333	7.375	201	211	215	220	229
Tide pods	30	220.9	4.196	210	218	223	225	225
Tide x2	30	204.1	10.135	184	198	205.5	212	220
Tide pods x2	30	210.6	12.353	185	200	211	220	230

Figure 3. Summary statistics.



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Figure 4. An image that displays a representative fabric pieces from each group; notice how Regular tide is clearly more effective, and the fabric treated with a Tide Pod is less effective.

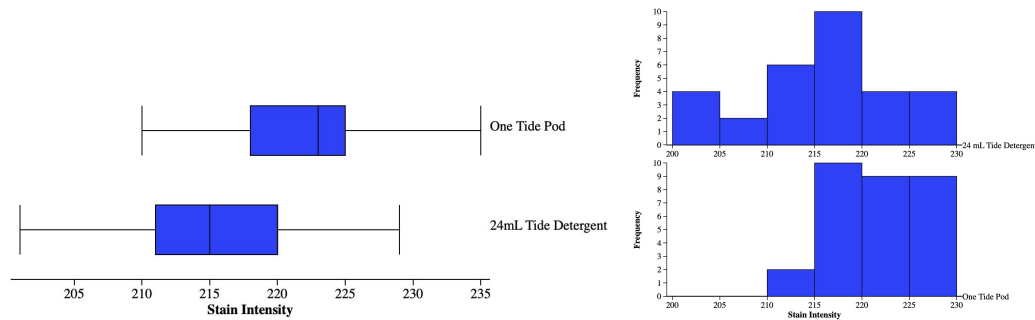


Figure 5. A boxplot and histogram of the stain intensity after the one Tide Pod versus the 24 mL of Tide detergent treatments; notice how one tide pod has a greater median, they both appear to have about the same spread, they do not have any outliers, and about the same shape.

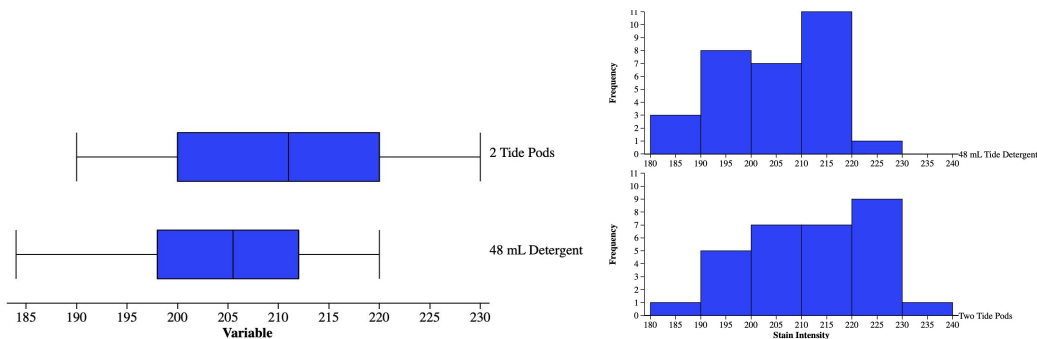


Figure 6. A boxplot and histogram of the stain intensity after the two Tide Pod treatment versus the 48 mL of Tide detergent treatments, which shows similar trends as the other two treatment groups.

## V. Data Analysis

Conditions for all four significance tests:

*Random* → The fabric pieces of equal sizes were randomly assigned to all four treatments

*Independence* → The results of one piece of fabric does not affect the results of another piece of fabric due to random assignment. This is true for pieces of fabric in all four treatments.

*Large/Normal Sample* → A sample of 30 was used ( $n \geq 30$ ) for all four treatments

	<u>First Test</u>	<u>Second Test</u>	<u>Third Test</u>	<u>Fourth Test</u>
<i>t statistic</i>	3.722	2.228	8.389	1.72
<i>p-value</i>	0.000537	0.0299	$3.097 \times 10^{-10}$	0.0909
<i>df</i>	45.996	55.868	38.660	47.344

\*p-value = the probability of getting a difference of the point estimate used to calculate the t statistic or greater in either direction between the mean numerical intensities of the fabrics in the two treatments

## VI. Conclusion

### First Test

Since the p-value of 0.000537 is less than the significance level, we reject the null hypothesis. There is convincing evidence that there is a difference between the mean numerical intensity of fabrics in the one Tide Pod treatment and the mean numerical intensity of fabrics in the equivalent amount of Tide Detergent treatment.

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### Second Test

Since the p-value of 0.0299 is less than the significance level, we reject the null hypothesis. There is convincing evidence that there is a difference between the mean numerical intensity of fabrics in the two Tide Pods treatment and the mean numerical intensity of fabrics in the two equivalent amounts of Tide Detergent treatment.

### Third Test

Since the p-value of  $3.097 \times 10^{-10}$  is less than the significance level, we reject the null hypothesis. There is convincing evidence that there is a difference between the mean numerical intensity of fabrics in the one Tide Pod treatment and the mean numerical intensity of fabrics in the two equivalent amounts of Tide Detergent treatment.

### Fourth Test

Since the p-value of 0.0909 is greater than the significance level, we fail to reject the null hypothesis. There is not convincing evidence that there is a difference between the mean numerical intensity of fabrics in the equivalent amount of Tide Detergent treatment and the mean numerical intensity of fabrics in the two Tide Pods treatment.

## **VII. Reflection**

We found convincing evidence that there is a difference between the stain's mean numerical intensity after using one Tide Pod to wash the fabric versus an equivalent amount of Tide detergent. We also found convincing evidence of difference between using two Tide pods and 48 mL of Tide detergent and between using one Tide pod and 48 mL of tide detergent. From

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the fourth significance test, it can be concluded that there is no convincing statistical evidence of a difference between 24 mL of original Tide and two Tide pods.

While conducting the experiment, we ran across some problems. One was that the staining patterns were not consistent. When pouring the stainer onto the pieces of fabric, we did not have a method to keep the shape and area of the stain uniform. This meant that some pieces of fabric had stains that were originally more concentrated and, therefore, darker before going into the wash. However, this was mainly accounted for with the use of random assignment and replication. Random assignment ensured that the possible effect of confounding variables such as staining pattern were spread evenly throughout all four treatments. Replication through the use of many experimental units in each treatment worked to distinguish the effects of the treatments from differences due to chance variation. We also did not have a completely flat surface for all the squares to dry on. We tried our best to find an environment with a large enough area to contain all of the squares that also had constant lighting and temperature conditions throughout. To do this, we chose to use the floor of a bedroom that had grooves for the wood tiles, meaning that the plastic wrap the fabrics were drying on was not completely flat. In the future, a change of location may be beneficial to the experimental design.

There are also limitations to the inferences we can make about our results. For stains like those in our study, we were able to infer which detergent, regular Tide detergent or Tide Pods, was more efficient in removing a stain. However, we were limited to inferring only about the washing machine we used and about the white cotton shirts from the brand we chose. As an extension to this experiment, different types of stainers and detergents could be used to conduct additional significance tests.